

# 5

## 5-YEAR HIGHLIGHTS

FOR THE YEARS ENDED:  
(IN THOUSANDS EXCEPT PER SHARE AMOUNTS)  
(UNAUDITED)

	2010	2009	2008	2007	2006
<b>SALES</b>					
1 <sup>st</sup> Quarter	\$ 231,652	\$ 228,318	\$ 230,695	\$ 222,969	\$ 213,732
2 <sup>nd</sup> Quarter	286,071	289,502	291,942	278,828	261,785
3 <sup>rd</sup> Quarter	270,684	271,240	265,465	258,602	238,613
4 <sup>th</sup> Quarter	268,120	261,801	269,618	282,110	255,128
<b>Total</b>	<b>\$ 1,056,527</b>	<b>\$ 1,050,861</b>	<b>\$ 1,057,720</b>	<b>\$ 1,042,509</b>	<b>\$ 969,258</b>
<b>OPERATING EARNINGS</b>					
1 <sup>st</sup> Quarter	\$ 10,814	\$ 25,372	\$ 23,052	\$ 27,564	\$ 25,014
2 <sup>nd</sup> Quarter	38,100	49,165	47,801	51,048	42,066
3 <sup>rd</sup> Quarter	27,076	33,358	39,698	33,781	27,200
4 <sup>th</sup> Quarter	21,879	14,852	38,527	29,473	22,766
<b>Total</b>	<b>\$ 97,869</b>	<b>\$ 122,747</b>	<b>\$ 149,078</b>	<b>\$ 141,866</b>	<b>\$ 117,046</b>
<b>ADJUSTED NET EARNINGS<sup>1</sup></b>					
1 <sup>st</sup> Quarter	\$ 7,801	\$ 18,436	\$ 18,838 <sup>1</sup>	\$ 21,674	\$ 19,667
2 <sup>nd</sup> Quarter	26,426	35,385	32,540 <sup>1</sup>	33,593 <sup>1</sup>	29,224
3 <sup>rd</sup> Quarter	18,921	23,004	27,869 <sup>1</sup>	23,823 <sup>1</sup>	19,238
4 <sup>th</sup> Quarter	14,088	8,981	28,506 <sup>1</sup>	23,433 <sup>1</sup>	16,760
<b>Total</b>	<b>\$ 67,236</b>	<b>\$ 85,806</b>	<b>\$ 107,753<sup>1</sup></b>	<b>\$ 102,523<sup>1</sup></b>	<b>\$ 84,889</b>
<b>ADJUSTED BASIC EARNINGS PER SHARE<sup>1</sup></b>					
1 <sup>st</sup> Quarter	\$ 0.11	\$ 0.26	\$ 0.27 <sup>1</sup>	\$ 0.31	\$ 0.28
2 <sup>nd</sup> Quarter	0.38	0.50	0.46 <sup>1</sup>	0.48 <sup>1</sup>	0.42
3 <sup>rd</sup> Quarter	0.28	0.33	0.40 <sup>1</sup>	0.34 <sup>1</sup>	0.28
4 <sup>th</sup> Quarter	0.21	0.13	0.40 <sup>1</sup>	0.33 <sup>1</sup>	0.24
<b>Total</b>	<b>\$ 0.98</b>	<b>\$ 1.21</b>	<b>\$ 1.53<sup>1</sup></b>	<b>\$ 1.46<sup>1</sup></b>	<b>\$ 1.22</b>
<b>ADJUSTED NET EARNINGS<sup>1</sup></b>	<b>\$ 67,236</b>	<b>\$ 85,806</b>	<b>\$ 107,753<sup>1</sup></b>	<b>\$ 102,523<sup>1</sup></b>	<b>\$ 84,889</b>
<b>ADJUSTED BASIC EARNINGS PER SHARE<sup>1</sup></b>	<b>\$ 0.98</b>	<b>\$ 1.21</b>	<b>\$ 1.53<sup>1</sup></b>	<b>\$ 1.46<sup>1</sup></b>	<b>\$ 1.22</b>
<b>SHAREHOLDERS' EQUITY</b>	<b>\$ 510,166</b>	<b>\$ 522,539</b>	<b>\$ 495,119</b>	<b>\$ 436,119</b>	<b>\$ 390,257</b>
<b>PER SHARE</b>	<b>\$ 7.55</b>	<b>\$ 7.43</b>	<b>\$ 6.98</b>	<b>\$ 6.12</b>	<b>\$ 5.56</b>
<b>NUMBER OF STORES</b>	<b>977</b>	<b>973</b>	<b>958</b>	<b>920</b>	<b>887</b>
<b>DIVIDENDS PAID</b>	<b>\$ 49,351</b>	<b>\$ 50,885</b>	<b>\$ 46,930</b>	<b>\$ 40,893</b>	<b>\$ 29,345</b>
<b>STOCK PRICE AT YEAR-END</b>					
<b>CLASS A NON-VOTING</b>	<b>\$ 16.14</b>	<b>\$ 10.68</b>	<b>\$ 17.12</b>	<b>\$ 23.05</b>	<b>\$ 17.90</b>
<b>COMMON</b>	<b>\$ 15.00</b>	<b>\$ 8.75</b>	<b>\$ 16.50</b>	<b>\$ 23.30</b>	<b>\$ 18.70</b>

<sup>1</sup> Adjusted net earnings and adjusted basic earnings per share exclude the impact of the retroactive Québec income tax reassessments in 2007 and 2008.